

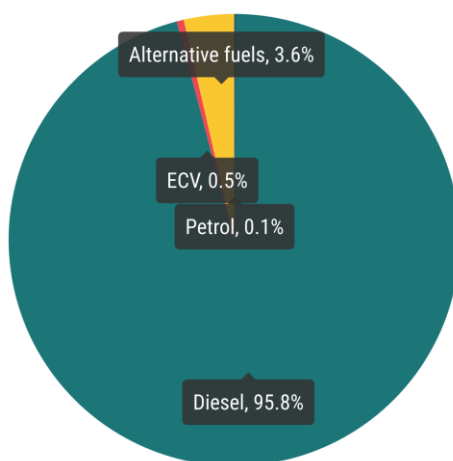
NEW MEDIUM AND HEAVY COMMERCIAL VEHICLE REGISTRATIONS BY FUEL TYPE, EUROPEAN UNION¹

PRESS EMBARGO

8.00am CET (7.00am GMT), 8 March 2022

Fuel types of new trucks: diesel 95.8%, electric 0.5%, alternative fuels 3.6% share full-year 2021

■ Petrol ■ Diesel ■ Electrically-chargeable (ECV) ■ Hybrid electric (HEV) ■ Alternative fuels



In 2021, diesel continued to dominate sales of new medium and heavy commercial vehicles in the European Union, accounting for 95.8% of the market (96.5% in 2020). Electrically-chargeable vehicles made up 0.5% of new truck sales across the region (up from 0.4%), while alternative-fuel vehicles held a market share of 3.6% (compared to 3.0% in 2020).

Diesel and petrol trucks

Last year, registrations of new diesel trucks in the EU increased by 13.6% to reach 255,099 units. With the exception of Cyprus, all EU markets posted growth, including the major ones in Western Europe: Italy (+21.9%), Spain (+7.1%), France (+4.9%) and Germany (+4.8%). In Central Europe nearly all countries saw double-digit gains. Poland was the third biggest market for diesel trucks in the EU, as sales increased by 56.4% to 30,827 units.

By contrast, only 190 petrol trucks were sold across the EU last year, a drop of 9.5% compared to 2020, resulting in a total market share of 0.1%. With 141 units sold (+7.6%), Finland accounted for the vast majority of all petrol sales.

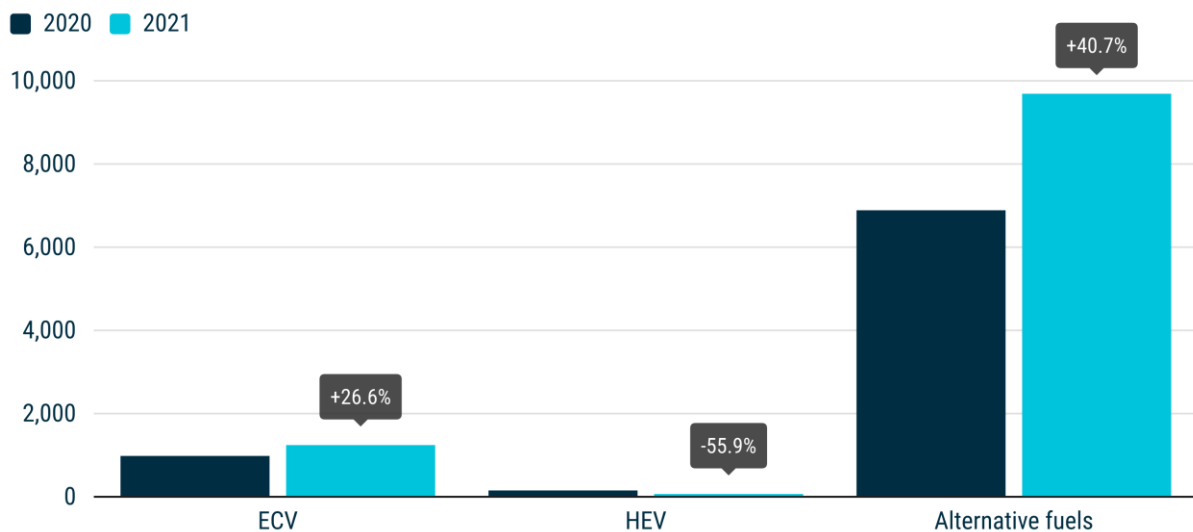
¹ Data for Bulgaria, Lithuania and Malta not available

Alternatively-powered vehicles (APV)

Overall in 2021, registrations of new electrically-chargeable vehicles (ECV)² grew by 26.6%, going from 982 units in 2020 to 1,243 electric trucks in 2021. Looking at the major EU markets, Spain recorded the strongest growth (+137.5%), followed by France (+88.5%), while sales remained stable in Italy. Germany saw modest growth (+15.8%), but with 987 units sold it accounted for the vast majority of all new electric trucks in the EU. The Netherlands came second with 75 units registered (+82.9%). As a result, the share of ECVs in new truck sales increased from 0.4% in 2020 to 0.5% last year.

Registrations of new hybrid electric (HEV) trucks in the EU saw a significant decrease, with sales falling by 55.9% to 67 units. The market share of hybrid trucks shrank from 0.1% in 2020 to 0.03% of total EU truck sales in 2021.

Alternative fuels, which include natural gas, LPG, biofuels and ethanol, accounted for the vast majority of alternatively-powered trucks sold across the EU in 2021, with a total market share of 3.6% (up from 3.0% in 2020). Demand increased by 40.7% across the region, totalling 9,688 units sold last year. The main markets for alternative-fuel trucks were Germany (2,258 units; +37.5%), France (1,858; +20.0%) and Poland (1,596; +119.2%).



² Includes full battery electric vehicles, fuel-cell electric vehicles, extended-range vehicles and plug-in hybrids

NEW TRUCK³ REGISTRATIONS BY FUEL TYPE: EU + EFTA + UK (IN UNITS)

	ELECTRICALLY-CHARGEABLE			HYBRID ELECTRIC			ALTERNATIVE FUELS			PETROL			DIESEL		
	2021	2020	%change	2021	2020	%change	2021	2020	%change	2021	2020	%change	2021	2020	%change
Austria	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Belgium	3	3	0.0	0	0	-	313	314	-0.3	13	24	-45.8	7,853	7,177	9.4
Croatia	0	0	-	0	0	-	0	2	-100.0	0	0	-	1,148	873	31.5
Cyprus	0	0	-	0	0	-	0	0	-	0	0	-	83	85	-2.4
Czech Republic	2	0	-	1	2	-50.0	65	81	-19.8	0	0	-	7,675	6,714	14.3
Denmark	27	16	68.8	0	0	-	94	105	-10.5	2	0	-	4,258	3,647	16.8
Estonia	0	0	-	0	0	-	8	14	-42.9	0	0	-	764	479	59.5
Finland	2	5	-60.0	0	0	-	96	65	47.7	141	131	7.6	3,297	3,228	2.1
France	49	26	88.5	4	24	-83.3	1,858	1,548	20.0	0	3	-100.0	43,119	41,098	4.9
Germany	987	852	15.8	12	18	-33.3	2,258	1,642	37.5	28	46	-39.1	75,675	72,215	4.8
Greece	0	0	-	0	0	-	6	5	20.0	0	0	-	562	556	1.1
Hungary	8	0	-	0	0	-	4	0	-	0	0	-	4,464	3,275	36.3
Ireland	4	3	33.3	1	0	-	23	17	35.3	0	0	-	2,243	1,916	17.1
Italy	11	11	0.0	32	54	-40.7	1,421	1,056	34.6	0	0	-	23,343	19,155	21.9
Latvia	0	0	-	0	0	-	88	39	125.6	0	0	-	1,282	704	82.1
Luxembourg	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Netherlands	75	41	82.9	8	5	60.0	482	284	69.7	2	3	-33.3	11,177	10,194	9.6
Poland	5	0	-	2	0	-	1,596	728	119.2	4	3	33.3	30,827	19,716	56.4
Portugal	1	0	-	0	2	-100.0	58	55	5.5	0	0	-	4,205	3,525	19.3
Romania	0	0	-	0	0	-	34	35	-2.9	0	0	-	2,981	2,776	7.4
Slovakia	0	0	-	0	0	-	33	28	17.9	0	0	-	2,835	1,915	48.0
Slovenia	0	0	-	0	7	-100.0	33	9	266.7	0	0	-	1,891	1,443	31.0
Spain	19	8	137.5	7	40	-82.5	866	601	44.1	0	0	-	19,909	18,596	7.1
Sweden	50	17	194.1	0	0	-	352	259	35.9	0	0	-	5,508	5,226	5.4
EUROPEAN UNION	1,243	982	26.6	67	152	-55.9	9,688	6,887	40.7	190	210	-9.5	255,099	224,513	13.6
Iceland	0	0	-	0	0	-	4	2	100.0	1	0	-	295	210	40.5
Norway	64	17	276.5	0	0	-	123	93	32.3	5	1	400.0	5,840	5,881	-0.7
Switzerland	112	50	124.0	0	0	-	34	41	-17.1	3	2	50.0	3,647	3,701	-1.46
EFTA	176	67	162.7	0	0	-	161	136	18.4	9	3	200.0	9,782	9,792	-0.1
United Kingdom	163	192	-15.1	12	2	500.0	451	277	62.8	10	0	-	41,717	39,659	5.2
EU + EFTA + UK	1,582	1,241	27.5	79	154	-48.7	10,300	7,300	41.1	209	213	-1.9	306,598	273,964	11.9

³ New medium and heavy commercial vehicles over 3.5 tonnes

NEW TRUCK REGISTRATIONS BY FUEL TYPE: EU + EFTA + UK (MARKET SHARE, 2021)

	ELECTRICALLY CHARGEABLE	HYBRID ELECTRIC	ALTERNATIVE FUELS	PETROL	DIESEL
Austria	1.2%	7.0%	0.0%	0.0%	91.8%
Belgium	23.5%	29.3%	1.3%	0.0%	45.9%
Croatia	1.7%	0.0%	21.6%	0.0%	76.7%
Cyprus	0.0%	0.0%	0.0%	0.0%	100.0%
Czech Republic	0.2%	0.4%	7.4%	0.0%	91.9%
Denmark	34.4%	0.0%	0.0%	0.0%	65.6%
Estonia	0.0%	0.0%	52.4%	0.4%	47.2%
Finland	50.0%	0.0%	1.3%	0.0%	48.7%
France	9.1%	4.0%	23.6%	0.0%	63.4%
Germany	9.5%	21.7%	0.8%	0.0%	68.0%
Greece	0.0%	0.0%	0.0%	0.0%	100.0%
Hungary	4.7%	0.0%	0.0%	0.0%	95.3%
Ireland	23.4%	32.9%	0.0%	0.0%	43.7%
Italy	5.3%	5.8%	8.2%	0.0%	80.8%
Latvia	13.0%	0.0%	0.0%	0.0%	87.0%
Luxembourg	-	-	-	-	-
Netherlands	55.9%	0.0%	0.0%	0.0%	44.1%
Poland	16.4%	0.8%	11.5%	0.0%	71.2%
Portugal	0.5%	0.0%	26.3%	0.0%	73.2%
Romania	31.8%	44.7%	3.2%	0.0%	20.3%
Slovakia	0.2%	0.0%	8.5%	0.0%	91.3%
Slovenia	0.0%	0.0%	0.0%	0.0%	100.0%
Spain	7.9%	23.9%	16.0%	0.0%	52.2%
Sweden	24.6%	0.0%	22.8%	0.0%	52.6%
EUROPEAN UNION	10.6%	10.1%	10.5%	0.003%	68.8%
Iceland	0.0%	0.0%	6.7%	0.0%	93.3%
Norway	9.1%	0.0%	0.7%	0.0%	90.1%
Switzerland	7.8%	30.1%	0.7%	0.0%	61.4%
EFTA	8.5%	11.7%	0.8%	0.0%	79.0%
United Kingdom	13.6%	0.0%	0.2%	0.0%	86.1%
EU + EFTA + UK	10.8%	9.0%	8.8%	0.003%	71.4%